

Examples of recent procurement exercises

Home to School Transport.

Estimated total contract value £14.4m

Final total contract value £12.1m

To enable smaller and local suppliers to tender the services required were split into 3 “lots” as follows;

- Lot 1 - children with special educational needs. Estimated value £4.5m. Awarded contract value £4.1m
- Lot 2 - children being taken to supervised contact visits with parents. Estimated contract value £0.9m. Awarded contract value £1m
- Lot 3 - general transport requirements where a standard school bus may be impractical (eg live too far away from bus route, require wheelchair access, etc.). Estimated contract value £9m. Awarded contract value £7m

Route to market was a fully OJEU compliant open tender issued through Yortender.

There were 4 bidders (11 tenders received in total across the 3 lots). We answered 46 clarification questions and 15 different suppliers accessed the documents through Yortender.

The result is a 3 year contract (with an option to extend for a further 3 years). There are agreed key performance indicators and contract management arrangements in place within the service.

Advocacy Services

Estimated annual contract value £305k

Final annual contract value £280k

Provider required working in partnership with other advocacy services to ensure customers receive support from the most appropriate service. A range of council contracts was brought together through this procurement including;

- Statutory Care Act advocacy
- Statutory Independent Mental Health Advocacy
- NHS complaints advocacy
- Non statutory advocacy for those with complex needs
- One to one support for individuals for whom the Council has a legal obligation to provide advocates
- Provision of time limited issue based support

Route to market was a fully OJEU compliant open tender issued through Yortender.

Only one compliant bid was received. 21 suppliers registered an interest and we answered 17 clarification questions. After evaluation of the tender submission and an interview / presentation session with the bidder they were awarded the contract.

The result is a 3 year contract (with an option to extend for a further 2 years). The supplier is required to collate monitoring information, check quality of provision and take relevant action where any issues are identified.

Roofing Services

Estimated contract value £4.4m

Final contract value £3.2m

The Council needed to appoint sub contractors for a range of services to assist with the ongoing maintenance of council dwellings. A bespoke framework contract is being created divided in 20 separate "lots" to cover each of the relevant trades. The roofing lot was completed during 2016.

Route to market was a fully OJEU compliant open tender issued through Yortender.

112 suppliers registered an interest, with 7 compliant bids received. We answered 29 clarification questions. Bids were evaluated on the basis of 60% quality and 40% cost. The successful bidder had the highest quality score and the lowest cost.

The result is a 4.5 year contract with agreed performance indicators that are monitored on a regular basis.